

General Information

PLACE

The Maison Voltaire in Frontignan La Peyrade City
In the Languedoc-Roussillon wine producing region of France

PARTICIPANTS

Every country and all French regions.

PRODUCTS

Wines produced **exclusively from Muscats grapes**.
The amount of the wine available should be **at least of 1000 litres**.

COMPETITION RULES

Regulation international Wines Competition.

PARTICIPATION RULES

- **6 bottles of 750 ml** or **10 bottles of 500 or 375 ml** (with front and back labels).
- **A technical sheet** (available on our site or included in this folder) dedicated to presentation including: development, area of growth, maturity of wine, density of plantation, grape harvest, wine making (barrel or tank), maturation of wine...
- **An analysis bulletin** dated less than one year. It must specify the parcel number, as well as the following results: specific gravity, actual and potential alcohol content, reducing sugar, pH, total acidity, volatile acidity, free SO₂, total SO₂, pressure above atmospheric and CO₂.
- **3 labels** (with front and back labels).

ORGANISATION



PARTNERSHIP



PARTICIPATION COST

	Cost HT	VAT (19,6 %)	Cost TTC
FRANCE	150,50 €	29,50 €	180 €
OUT OF FRANCE	-	-	180 €

⚠ All bank fees are in charge to the drawer.

TASTING NOTES REPORT (OPTIONAL)

		Cost HT	VAT (19,6 %)	Cost TTC
FRANCE	IN FRENCH	33,44 €	6,56 €	40 €
	IN ENGLISH	41,81 €	8,19 €	50 €
OUT OF FRANCE	IN FRENCH			40 €
	IN ENGLISH			50 €

SAMPLES DELIVERY DEADLINE

June 11, 2012

SAMPLES

Regarding the strict application of the ISO 9002 Quality Assurance standard, the samples will be preserved during 3 years. Beyond that time, they will be offered to research and teaching Institutes, wine sensory panels or Charities foundations.

APPROVAL

DGCCRF
Approval of French and European
Economic Community Administration



Transport of Goods

1 • GOODS FROM EUROPEAN COUNTRIES

Germany, Austria, United Kingdom, Belgium, Bulgaria, Denmark, Cyprus, Spain, Finland, France (Capsule C.R.D.), Greece, Hungary, Ireland, Italy, Luxembourg, Malta, Portugal, Netherland, Romania, Czech Republic, Sweden, Slovenia, Slovakia (also Israel, Switzerland : if accompanied with a EUR 2).

➔ **Deposits of the samples at the Château de Chaintré**
(Offices opened from 8 am till 7 pm without interruption).

➔ **You entrust your samples to a forwarding company of your choice.**



DELIVERY ADDRESS

Muscats du Monde®
Maison des Vignerons du Château de Chaintré - 71570 CHAINTRÉ - FRANCE
Tel. 333 85 37 43 21 - Fax 333 85 37 19 83
infos@muscats-du-monde.com • www.muscats-du-monde.com

2 • GOODS FROM NON-EUROPEAN COUNTRIES

New Zealand, Australia, South Africa, Canada, USA, Mexico, Argentina, Chile, Uruguay, Japan, China, Lebanon, Morocco, Croatia, Moldavia, etc.

➔ You confide your samples to a forwarding company of your choice.

- Transmit AWB on behalf of I.F.B. Lyon Saint-Exupéry
Phone: 334 72 22 88 20 • Fax: 334 72 22 88 21
- *Customs clearance and transport costs to Mâcon - ALAINE OVERSEAS Company*
Are payable by the purchaser.
- *The clearance formalities are made by our forwarding agent: ALAINE OVERSEAS Company*



DELIVERY ADDRESS

Société ALAINE OVERSEAS - Contact: Cedric Dufour - cedric.dufour@alaine.fr
Muscats du Monde®
Forwarding agent - Quai Jouffroy d'Abbans - 71000 MACON - FRANCE
Tel.: 333 85 20 93 00 - Fax: 333 85 20 93 10

3 • GOODS FROM ALL COUNTRIES - TRANSPORT BY DHL

By entrusting the transport of your samples to **DHL**, you ensure **faster distribution, reliable and economical service without additional expenses**. DHL service includes the pickup from your premises and delivery to the final destination, costs of customs clearance, costs of delivery to the forwarding agent and costs of rights and taxes.

- ➔ **In order to validate the DHL transport.**
1. Return the shipment form "DHL Shipment Form" (p. 2 of the "How to send your samples" document):
- by Fax 333.85.37.19.83 or e-mail: infos@muscats-du-monde.com
 2. You will receive a notification e-mail from DHL in order to confirm the shipment.
 3. Follow the instructions given in the e-mail to confirm the shipment.
- ➔ **Prices.**
- Customized prices conditions (see Page 4). The shipment costs will be invoiced by Muscats du Monde®
 - **Avoid using wooden boxes or bulky containers**, as shipment charges are determined by the rule of volumetric weight indicated at the bottom of page 4.
 - Caution: Make sure the weight indicated on your shipment is correct, as the charges on your invoice will be based upon that weight.



DELIVERY ADDRESS

Muscats du Monde®
Maison des Vignerons du Château de Chaintré - 71570 CHAINTRÉ - FRANCE
Tel. 333 85 37 43 21 - Fax 333 85 37 19 83
infos@muscats-du-monde.com • www.muscats-du-monde.com



CAUTION

Specify in all your documents:
"Value in customs **0.5 euros per bottle**. Samples for tasting purposes only, no commercial value."
In no case shall the shipment value exceed 22 euros (22 USD).
If it exceeds 22 euros, you will be charged for extra costs.



DHL Express - Customized price conditions

Weight Category	1	2	3	4	5
Actual Weight	≤ 12 kg	≤ 24 kg	≤ 36 kg	≤ 48 kg	≤ 60 kg
Volumetric weight*	≤ 12 kg	≤ 24 kg	≤ 36 kg	≤ 48 kg	≤ 60 kg
Equivalence in Number of Bottles (approximately)	6	12	18	24	30
ZONE 1	150 € / 6 bottles	115 € / 6 bottles	100 € / 6 bottles	95 € / 6 bottles	90 € / 6 bottles
Germany, Belgium, Spain, Italy, Luxembourg, Netherland, United Kingdom	150 €	230 €	300 €	380 €	450 €
ZONE 2	180 € / 6 bottles	140 € / 6 bottles	125 € / 6 bottles	120 € / 6 bottles	115 € / 6 bottles
Austria, Denmark, Portugal, Finland, Greece, Sweden, Ireland	180 €	280 €	375 €	480 €	575 €
ZONE 3	320 € / 6 bottles	260 € / 6 bottles	230 € / 6 bottles	210 € / 6 bottles	195 € / 6 bottles
Bulgaria, Cyprus, Hungary, Malta, Poland, Czech Republic, Romania, Slovakia, Slovenia	320 €	520 €	690 €	840 €	975 €
ZONE 4	180 € / 6 bottles	130 € / 6 bottles	120 € / 6 bottles	110 € / 6 bottles	105 € / 6 bottles
Switzerland, Norway, Turkey	180 €	260 €	360 €	440 €	525 €
ZONE 5	250 € / 6 bottles	240 € / 6 bottles	210 € / 6 bottles	210 € / 6 bottles	210 € / 6 bottles
Mexico, Canada, USA	250 €	480 €	630 €	840 €	1 050 €
ZONE 6	290 € / 6 bottles	250 € / 6 bottles	235 € / 6 bottles	230 € / 6 bottles	230 € / 6 bottles
China, India, Thailand, Japan, Ukraine, Tunisia, Morocco, South Africa	290 €	500 €	705 €	920 €	1 150 €
ZONE 7	350 € / 6 bottles	320 € / 6 bottles	305 € / 6 bottles	290 € / 6 bottles	280 € / 6 bottles
Croatia, Moldavia, Macedonia, Serbia, Brazil	350 €	640 €	915 €	1 160 €	1 400 €
ZONE 8	380 € / 6 bottles	335 € / 6 bottles	320 € / 6 bottles	315 € / 6 bottles	310 € / 6 bottles
Israel, Lebanon, Argentina, Chile, Peru, Uruguay, Australia, New Zealand, Equator	380 €	670 €	960 €	1 260 €	1 550 €



CAUTION

Please see shipment process to ask the pick-up of your wines by DHL.



VOLUMETRIC WEIGHT RULE**

Avoid using wooden boxes or bulky containers, as shipment charges is based on either volumetric weight or actual weight, whichever is greater. The volumetric weight of the package is calculated as follows:

$$\frac{\text{length} \times \text{width} \times \text{height}}{6000} \text{ (values in cm)}$$

The value obtained must be less than 12 kg for weight category 1, less than 24 kg for category 2, less than 36 kg for category 3 and less than 48 kg for category 4 otherwise the package falls into next category.

Example:

- Actual weight = 10 kg and Volumetric weight = 14 kg ➔ This package falls into weight category 2
- Actual weight = 14 kg and Volumetric weight = 10 kg ➔ This package falls into weight category 2
- Actual weight = 10 kg and Volumetric weight = 11 kg ➔ This package falls into weight category 1



Muscats du Monde®

JULY 5-6, 2012

REGISTRATION FOLDER



Leading *Quality* indicator